

## Standard Make Fabrics 25% Off List CLEARANCE SALE

Every Tire a First and Guaranteed

Sebring Fabric		Sebring Cord	
Guaranteed 6,000 Miles		Guaranteed 8,000 Miles	
30x3	<b>\$6.15</b>	30x3½	<b>\$11.75</b>
30x3½	<b>7.25</b>	31x4	<b>16.95</b>
32x4	<b>12.95</b>	32x4	<b>18.50</b>
33x4	<b>13.45</b>	33x4	<b>18.95</b>
34x4	<b>14.25</b>	34x4	<b>19.50</b>

**SIXTH STREET TIRE SHOP**  
216 6th Street N.W.

### MORE WOMAN DRIVERS.

Hand That Rocks the Cradle Providing Steady at the Wheel.

Woman drivers of automobiles are appearing upon the streets these days in ever-increasing numbers, and it must be said to their credit that the hand that rocks the cradle is proving as steady at the steering wheel.

An interesting fact in this connection is brought out in a summary compiled recently by the Firestone Company, which shows that the female of the species is called into court less often for disregarding motor ordinances or speed laws and that lady chauffeurs meet with fewer accidents than do men.

Women may now be found in the automobile schools learning all about crank shafts, ignition and other details of motor cars. They are found also in great numbers among the ranks of professional chauffeurs, the summary shows.

Railroad mileage in the United States has increased from 53,000 miles in 1870 to almost 255,000 miles.

## STRIKE OF BUYERS HITS AUTO PRICES

Manufacturer Says Large Orders Are Also Responsible for Decline in Cost.

Discussion of the general drop in the prices of automobiles since August 1, accompanied by many theories as to the cause, has been the main diversion of present and prospective motor car owners during the past two weeks, with many left wondering why and how.

"That the wholesale reductions were due to an amazing reversal of generally accepted economics is the explanation offered by one manufacturer, whose company was among the first to announce a cut.

"Generally speaking," says this maker, "what has come to be known as a buying strike on the part of the public is usually responsible for bringing down prices.

A Buyers' Strike.

"This was the explanation of the great deflation movement between midsummer of 1920 and the beginning of 1922.

"The public declined to pay the prevailing high prices and withdrew from the market. Then prices came down.

"Exactly the opposite explains the present new low level of automobile prices. This reduction was brought about through big buying.

"The public has bought in such quantities that unexpected economies were made possible. As a result, we have the present new range.

"No manufacturer foresees such a development at the present time of 1922, when new prices were set.

"All of them went as low as seemed possible, based on the volume of business in sight.

"Among manufacturers there was a general opinion that these prices would stand for the whole year.

"Then came a rush of business based first on the necessity of the automobile in relation to the everyday life of the typical American family, and second, on improving business which brought into the market many buyers who had been waiting two years.

This changed the whole situation and warranted new prices.

Low Basis Attained.

"The genius of the American automobile industry has been in the ability to reduce prices through quantity production.

"Manufacturers have not hesitated to cut their profit to get volume, and thus to share with the public the benefits of expanding business.

"Since lower price is made possible only by quantity production, and since no one expects the last half of any year to match, in volume, the first half, it seems reasonable to believe that the low basis of automobile prices has finally been attained."

SPEED LAWS TO GO.

England Will Abolish Traffic Rules as Obsolete.

England is preparing to abolish all her speed laws for drivers of all types of motor vehicles, according to a bulletin just issued by the Motoring Union of Great Britain. These laws will be replaced, it is pointed out, by a rigid enforcement of the regulations covering "dangerous driving," with greatly increased penalties.

Pick your speed, but mind you are mighty careful, seems to be the idea.

Taxicab owners operating in New York, Buffalo and Rochester are now required to file a personal bond with two sureties, a surety bond or an insurance policy for \$2,500 to insure payment of any judgment recovered for death or injury caused in operation of the machine.

You will find listed only the highest quality tires on the market. We positively do not handle questionable products.

CORDS Guar. 8,000 M.

FABRICS Guar. 6,000 M.

Every Tire a Strictly First in Original Factory Wrappers

SIZE

Fabric

Cord

30x3

30x3½

31x4

32x4

33x4

34x4

Special, 36x3½ Cord, \$9.95

Cord Tire Sales Co.

904 14th St. N.W.

Walk Up 8 Steps

Open Sunday Until ONE P.M.

None of this!

While Common Sense Auto Polish

the greaseless cleanser—removes ALL grease, dirt and grime down to the original finish, and thus restores the Factory Lustre, it's as easy to use as an ordinary Oil "polish"

It cleans and polishes in one operation and leaves a smooth, glass, DRY AS BONE—so dry that you can sprinkle dust over the freshly polished surface and then "flick off" every particle with a silk handkerchief!—the ONE preparation you have ever seen that will pass this test.

So, Today! Not the paint shop, but a bottle of Common Sense—an investment of \$1.00 that will add at least \$150.00 to the appearance of your car.

From your nearest dealer—Drug, Paint, Grocery or Hardware, 36c, 1.00. Or send direct to the Laboratory for a supply by return mail, postpaid.

COMMON SENSE

AUTO POLISH

THE GREASELESS CLEANSER

COMMON SENSE MANUFACTURING COMPANY

4129 Olive, St. Louis, U. S. A.

## THIS AUTO RESPONDS LIKE DOG WHEN MASTER CALLS

"Mystery demonstrations" have become the vogue as competition in the automotive field grows keener. Press reports recently tell of cars that talk, that see, that obey the commands of persons not in them as though they were under a magic spell.

L. D. Reed, a driver of one of the Mitchell "White Streaks," which are operating throughout the United States, is the inventor of one of the latest stunts which is entertaining and puzzling the motoring public of Boston.

Reed drives his car into a crowded section of the city, throttles it down to a very slow speed in high gear, and then jumps out and runs ahead of it. This car follows him like a pet dog. While the populace is still gaping, he turns about, faces his car and commands it to stop, which it does with uncanny promptness. Reed then commands the car to follow him again and to the astonishment of every one there is a whir of the headlights blink on and off at a word. The horn sounds a warning automatically if anybody intrudes on the right of way. To all intents and appearances it is an automobile actuated by human intelligence.

That Rear Plate.

Be careful that the spare does not hide all or part of the rear license plate. Recently the police of some of the towns and cities have paid more attention to this matter, so it may save you a fine to adjust matters correctly in advance.

They are also becoming more particular about the rear plate being sufficiently lighted at night. This plate should be illuminated by a white light making it legible at fifty feet. If this is not done the driver is subject to delay and a possible fine.

## TIRES OXFORD TIRES

Satisfy Their Users

—and have given us the reputation of being the most reliable tire dealers.

Size	Fabric	Cord	Heavy Tubes
30x3½	\$8.95	\$11.95	\$1.80
32x3½	\$12.22	\$16.57	\$2.05
32x4	\$15.95	\$21.05	\$2.50
34x4	\$17.14	\$22.25	\$2.75
35x4½		\$29.37	\$3.35
35x5		\$35.58	\$4.05

Special Luggage Carriers

\$1.95

We Try to Have Everything in the Accessory Line Try Us

**HENRY S. WOOD, Inc.**

"Quality First"

Franklin 2332

1502 14th St. N.W.

### NEW MUFFLING DEVICE.

Back Pressure Also Reduced by Invention, Is Claim.

According to a recent announcement of the United States bureau of engineering, experts in that bureau have practically perfected a muffling device which not only affords almost complete muffling, but also reduces back pressure to a scarcely noticeable degree.

To the Automobile Editor:

I want to remove the bolts that hold the hub on my front wheel, but as they are round-headed the entire bolt turns when I turn the nut. There is no way of holding them so they will not turn. How can I get them off?

G. K. H.

If you do not care to cut the bolts

would suggest that you slot the head of the bolt and hold it with a screwdriver or that you file a flat surface on each side of the bolt, so that it may be held by a wrench while the nut is being removed.

**CORD TIRES \$8.88**  
Size 30x3½ in.  
A Value We Can Well Boast About

**CHAS. E. MILLER, INC.**  
412 14th St., 4 doors north of E St.

**Radiators and Fenders**  
ANY KIND MADE OR REPAIRED.

Care installed in any make.

10 DIFFERENT MAKES RADIATORS

WITTSTATT'S RADIATOR AND FENDER WORKS

319 14th St. N.W. Phone 7-0410. 1421 P. M. 7643.



### TRANSPORTATION

Ability to get quickly from point to point, combined with the enjoyment of the family in the use of the machine, is what you get in the purchase of an automobile. The return on this investment will depend in a great measure upon the ability of the dealer to render adequate service when you need it.

Learn as much about the service station as about the car you have in mind.

**STANLEY H. HORNER**

Retail Dealer

1015 14th Street

Main 5296

**H. B. LEARY, Jr.**

1321-23 14th Street

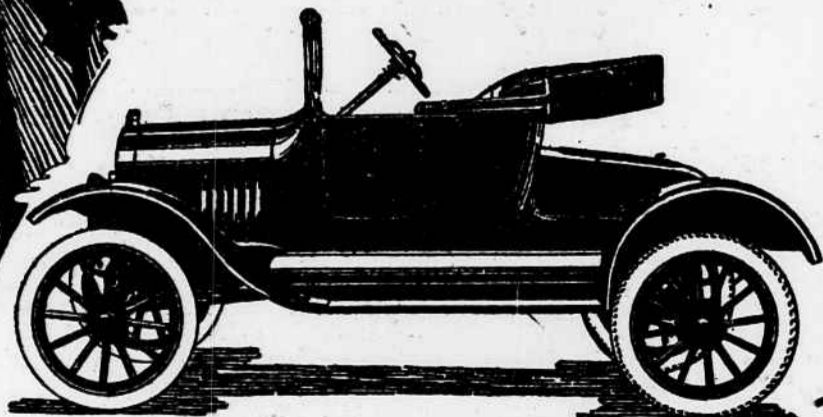
Telephone Main 4105

The Good

# MAXWELL



Buy a Ford—  
and Spend the difference  
*Henry Ford*



\$319

F.O.B.  
DETROIT

The Ford Runabout—the Salesman's greatest economizer of time and money. His most dependable means of transportation. His greatest asset in his drive for business.

Let us show you how a Ford Runabout will actually increase your earnings. Terms if desired.

**AUTHORIZED FORD AND LINCOLN CAR DEALERS**  
The World's Greatest Motor Car Values

### Authorized Washington Dealers

BARTMAN MOTOR COMPANY

1740 R. I. Ave. N.W.

STUART'S GARAGE

141-151 12th St. N.E.

STROBEL MOTOR COMPANY

1420 Irving St. N.W.

UNIVERSAL AUTO COMPANY (Inc.)

1529-31 M St. N.W.

PARKWAY MOTOR COMPANY

1005-1007 Wisconsin Ave.

R. L. TAYLOR COMPANY

1840 14th St. N.W.

DONOHUE MOTOR COMPANY

215 Pennsylvania Ave. S.E.

ROBEY MOTOR COMPANY

1420 L St. N.W.

HILL & TIBBITTS

301 14th St. N.W.

HANDLEY MOTOR CO. (Inc.)

Georgia Ave. and Quincy St. N.W.

TRIANGLE MOTOR CO.

N. Y. Ave. at N. Capitol St.

All Dealers Are Equipped to Take Care of Battery and Generator Work. These Dealers Can Sell Ford Cars, Tractors, Parts, Etc., Anywhere in the United States. Reasonable Delivery on Touring Cars, Roadsters, Trucks

# '23 Prices

**Oldsmobile**  
1923

**PRICES**  
Effective August 1, 1922

The Light Eight

5 Pass. Touring \$1495

Roadster . . . 1495

Super Sport . . 1725

Coupe . . . 1995

Sedan . . . 2145

The Four

5 Pass Touring \$1095

Roadster . . . 1095

Semi Sport . . 1225

California Top 1395

Coupe . . . 1585

Sedan . . . 1745

The Larger Eight

7 Pass. Touring \$1735

6 Pass. Touring 1850

4 Pass. Pacemaker 1735

In the face of many and costly improvements in Oldsmobile cars; in the face of a demand for Oldsmobiles still well beyond factory capacity figures, Oldsmobile prices for 1923 drop substantially below 1922 prices! Study these new prices, then drop into our show room and see for yourself just what they represent. You'll drive a new Oldsmobile today!

**OLDS MOTOR WORKS** LANSING, MICHIGAN  
Division of General Motors Corporation

**OLDSMOBILE SALES COMPANY**

Salesroom Service Station

Telephone Main 7837

1016-1018 Conn. Ave. 1625 L St. N.W.

# OLDSMOBILE